

## **INVESTMENT MANAGER PERFORMANCE SURVEY**

FOR THE SECOND QUARTER ENDED 30 JUNE 2021

### **Q2 2021 SURVEY AT A GLANCE**

No. of Managers Surveyed	Total No. of Portfolios	Aggregate AUM	Median Manager Performance
12	128	ZWL 21.89 billion	19.05%

# Q2 2021 – PERFORMANCE LEADERBOARD

### Q2 2021 - Listed Equities

Rank	Manager	Return(%)
1.	TNAM	69.34%
2.	FML	59.21%
3.	Imara	32.95%

#### 02 2021 - Balanced Portfolios

Rank	Manager	Return(%)
1.	Imara	23.9%
2.	Platinum	23.3%
3.	ABCAM	20.8%

### **Q2 2021 - Alternative Investments**

Rank	Manager	Return(%)
1.	Imara	13.1%
2.	ABCAM	11.7%
3.	Platinum	8.2%

#### 02 2021 - Overall Performance

Rank	Manager	Return(%)
1.	TNAM	69.34%
2.	FMW	59.21%
3.	Imara	31.17%
4.	OMIG	24.02%
5.	Akribos	22.17%

#### 02 2021 - Composite Allocations

Composite	Allocation (%)
Listed Equities	54.24%
Balanced Portfolios	29.53%
Alternative Investments	16.23%

## Industry Performance Highlights: Q2 2021

### **Q2-2021: Listed Equities Portfolios**

Aggregate
 Composite 29.98%
 Return:
 Benchmark
 Return: 38.0%

■ Industry -8.0% Alpha:



### **Q2-2021: Balanced Portfolios**

Aggregate
 Composite
 Return:
 Benchmark
 Return:
 13.4%

Industry
Alpha:
3.92%



### **Q2-2021: Alternative Investments Portfolios**

Aggregate
 Composite
 Return:
 Benchmark
 Return:
 8.2%

Industry 1.3%



### **Q2 2021 PEFORMANCE OVERVIEW**

The equities market, represented by the ZSE All Share Index gained 38.01% in the quarter ended 30 June 2021, extending the gains from the previous quarter driven by strong demand for listed equities from local investors. All Listed Equities and Balanced Portfolios recorded positive performances largely buoyed by the stock market performance. Alternative Investment portfolios registered positive performances driven largely by local currency revaluations of properties and unlisted equities. There were no significant fixed income portfolios of note held by any of the asset managers in this survey for the period.



# Q2:2021 Performance Overview

The Q2 2021 Survey focused on Listed Equities, Alternative Investments and Balance Portfolios Composites, with none of the portfolios qualifying under the Fixed Income Composite due to negative real returns in the asset class. ZSE Equities, as represented by the All Share Index, advanced 38.01% during the quarter mainly driven by strong demand for listed equities by local investors. All Managers recorded positive performances due to an impressive performance from listed equities although most of them underperformed the benchmark due to relatively poor stock selection or a high exposure to foreign equities. The underperformance to some extent, is reflective of the asset managers' relatively high exposure to large caps/Top 10 counters, whose performance was below the benchmark - ZSE All Share index.

## **Asset Allocation Based-Composites**

Q2 2021 - Asset Class Composite Performance Rankings: Listed Equities\*

Rank	Asset	Performance	Performance	Excess Returns	Relative Batting	AUM	% of Total	Portfolios
Kank	Manager	Performance	Range	(Alpha)	Average	(ZWL)	Firm Assets	Portiollos
1	TNAM	69.34%	n/a	31.3%	100.0%	727,979,457	2.3%	1
2	FMW	59.21%	n/a	21.2%	100.0%	244,384,068	1.9%	1
3	Imara	32.95%	22.6% - 42.3%	(5.1%)	5.0%	4,114,726,561	24.7%	21
4	Platinum	30.35%	n/a	(7.7%)	0.0%	59,030,693	0.5%	1
5	Smartvest	28.11%	n/a	(9.9%)	0.0%	200,980,982	5.3%	1
6	Datvest	26.30%	17.55% - 32.42%	(11.7%)	0.0%	436,042,312	2.0%	4
7	OMIG	25.48%	n/a	(12.5%)	0.0%	3,869,362,685	3.1%	15
8	ABCAM	24.12%	13.77% - 29.68%	(13.9%)	9.0%	409,624,621	4.4%	1
9	Invesci	23.57%	12.78% - 78.15%	(14.4%)	11.0%	1,564,972,224	22.6%	10
10	Akribos	22.17%	n/a	(15.8%)	0.0%	24,417,234	0.1%	1
11	Purpose	11.13%	n/a	(26.9%)	0.0%	28,878,889	4.7%	1
12	ZAM	7.07%	n/a	(30.9%)	0.0%	195,559,226	5.3%	1
Ber	nchmark**	38.01%	Averages / Totals	(8.0%)	18.8%	11,875,958,951		58

<sup>\*</sup>The Listed Equities Composite consists of portfolios for which at least 70% is invested in Listed equities.

Q2 2021 - Asset Class Composite Performance Rankings: Balanced Portfolios\*

Rank	Asset	Performance	Performance	Excess Returns	Relative Batting	AUM	% of Total	Portfolios
Kalik	Manager	renomiance	Range	(Alpha)	Average	(ZWL)	Firm Assets	FULLIONUS
1	lmara	23.9%	23.8% - 24.0%	10.5%	100.0%	391,962,873	2.3%	2
2	Platinum	23.3%	22.9% - 26.73%	9.9%	100.0%	265,111,156	2.2%	2
3	ABCAM	20.8%	15.69% - 27.47%	7.3%	100.0%	3,443,162,215	36.9%	15
4	Datvest	18.0%	15.49% - 33.95%	4.6%	100.0%	359,651,999	1.7%	3
5	OMIG	17.4%	10.06% - 25.83%	4.0%	75.0%	984,644,431	0.8%	8
6	Smartvest	14.7%	n/a	1.3%	100.0%	34,443,181	0.9%	1
7	Invesci	13.3%	8.68% - 22.86%	(0.1%)	42.9%	674,531,487	9.7%	7
8	ZAM	7.5%	2.14% - 18.72%	(6.0%)	20.0%	311,202,731	8.5%	5
Ber	nchmark**	13.4%	Averages / Totals	3.9%	79.7%	6,464,710,073		43

<sup>\*</sup>The Balanced Portfolio Composite consists of portfolios where no one asset class accounts for over 70% of the portfolio (50% for alternative investments)

The Benchmark is comprised of: 25% ZSE All Share Index + 25% Ave 90-day TB/BA rate + 25% Ave Return on bonds with PA status + 25% CPI

Q2 2021 - Asset Class Composite Performance Rankings: Alternative Investments Portfolios\*

Rank	Asset	Performance	Performance	Excess Returns	Relative Batting	AUM	% of Total	Portfolios
Kalik	Manager	renonnance	Range	(Alpha)	Average	(ZWL)	Firm Assets	FULLUIUS
1	Imara	13.1%	n/a	4.9%	100.0%	196,313,125	1.2%	1
2	ABCAM	11.7%	11.53% - 12.32%	3.5%	100.0%	225,267,248	2.4%	2
3	Platinum	8.2%	7.19% - 11.25%	0.0%	50.0%	243,438,063	2.0%	2
4	Invesci	6.7%	0.00% - 12.55%	(1.5%)	40.0%	543,313,508	7.8%	5
5	Smartvest	4.7%	1.34% - 13.53%	(3.5%)	50.0%	1,005,232,441	26.5%	8
6	Datvest	2.9%	(1.34%) - 13.53%	(5.3%)	14.3%	1,304,691,544	6.1%	7
7	ZAM	1.2%	n/a	(7.0%)	0.0%	26,425,985	0.7%	1
8	OMIG	(0.3%)	n/a	(8.5%)	0.0%	9,631,683	0.0%	1
Bei	nchmark**	8.2%	Averages / Totals	(2.2%)	44.3%	3,554,313,597		27

<sup>\*</sup>The Composite consists of portfolios for which at least 50% is invested in non-listed property and private equity and the benchmark is: CPI inflation



<sup>\*\*</sup>Benchmark is the passive growth ZSE All Share Index.

## Mandate Based-Composites

Few Composites qualify as pure Equities or Alternative Investments, with the majority being Balanced Portfolio Composites based on signed Mandates. This reflects the general bias towards full allocation Managers instead of Specialist Managers in the Zimbabwean investments management industry.

Q2 2021 -Mandate Composite Performance Rankings: Listed Equities\*

Rank	Asset	Performance	Performance	Excess Returns	Relative Batting	AUM	% of Total	Portfolios
Kank	Manager	reriormance	Range	(Alpha)	Average	(ZWL)	Firm Assets	Portiolos
1	Platinum	30.4%	n/a	(7.7%)	0.0%	59,030,693	0.5%	1
2	lmara	26.9%	23.8% - 31.9%	(11.1%)	0.0%	905,638,098	5.4%	7
3	ABCAM	24.1%	n/a	(13.9%)	0.0%	409,624,621	4.4%	1
4	Invesci	21.4%	12.97% - 29.68%	(16.6%)	0.0%	784,750,722	11.3%	4
5	OMIG	15.9%	n/a	(22.1%)	0.0%	153,209,075	0.1%	1
Bei	nchmark**	38.0%	Averages / Totals	(14.3%)	0.0%	2,312,253,209		14

<sup>\*</sup>The Composite consists of portfolios for which at least 70% is invested in Listed equities.

Q2 2021 -Mandate Composite Performance Rankings: Balanced Portfolios\*

Rank	Asset	Performance	Performance	Excess Returns	Relative Batting	AUM	% of Total	Portfolios
Kank	Manager	reriormance	Range	(Alpha)	Average	(ZWL)	Firm Assets	Portiolos
1	Imara	33.2%	13.1% - 42.3%	19.8%	92.3%	1,802,642,842	10.8%	13
2	OMIG	23.5%	(2.7%)- 78.15%	10.1%	89.0%	4,320,865,825	3.5%	20
3	Akribos	22.2%	n/a	8.7%	100.0%	24,417,234	0.1%	1
4	ABCAM	20.0%	11.53% - 27.47%	6.6%	88.0%	2,984,632,902	32.0%	16
5	Platinum	17.9%	7.19% - 26.73%	4.5%	50.0%	508,549,219	4.2%	4
6	Invesci	14.7%	8.07% - 23.69%	1.3%	53.0%	1,823,693,724	26.3%	15
7	Purpose	11.1%	n/a	(2.3%)	0.0%	28,878,889	4.7%	1
8	Datvest	10.9%	(1.34%) - 33.95%	(2.6%)	56.0%	1,609,093,858	7.5%	9
9	Smartvest	8.4%	1.34% - 28.11%	(5.0%)	22.0%	1,076,957,555	28.4%	9
10	ZAM	6.8%	2.14% - 18.72%	(6.6%)	0.0%	506,761,957	13.8%	6
Bei	nchmark**	13.4%	Averages / Totals	3.4%	55.0%	14,686,494,005		94

<sup>\*</sup>The Balanced Portfolio Composite consists of portfolios where no one asset class accounts for over 70% of the portfolio (50% for alternative investments)

## Q2 2021 - Aggregated Asset Class Composite Performance Rankings

Rank	Asset Manager	Aggr. Portfolio Return (Asset Class- weighted)	AUM (ZWL)	% of Total Firm Assets	Number of Portfolios Managed
1	TNAM	69.34%	727,979,457	2.3%	1
2	FMW	59.21%	244,384,068	1.9%	1
3	lmara	31.17%	4,703,002,559	28.2%	24
4	OMIG	24.02%	4,863,638,799	3.9%	24
5	Akribos	22.17%	24,417,234	0.1%	1
6	ABCAM	20.60%	4,078,054,084	43.7%	18
7	Invesci	17.50%	2,782,817,219	40.2%	22
8	Platinum	15.71%	567,579,912	4.6%	5
9	Purpose	11.13%	28,878,889	4.7%	1
10	Datvest	9.25%	2,100,385,855	9.8%	14
11	Smartvest	8.36%	1,240,656,603	32.7%	10
12	ZAM	6.99%	533,187,942	14.5%	7
Averages / Totals		24.6%	21,894,982,622		128



<sup>\*\*</sup>Benchmark is the ZSE All Share Index passive growth.

The Benchmark is: 25% ZSE All Share Index + 25% Ave 90-day TB/BA rate + 25% Ave Return on bonds with PA status + 25% CPI

## YTD Performance Overview

Although all Managers performed in the positive for the YTD, most asset managers under-performed the listed equities benchmark. This was due to relatively high exposure to "blue chips" which underperformed the All Share index. The Managers, however, outperformed the balanced composite benchmark because of low exposure to the underperforming fixed income. Most alternative investment portfolios performed below inflation during the period under review.

## Asset Allocation Based-Composites (Jan-June 2021)

YTD - Asset Class Composite Performance Rankings: Listed Equities\*

- עוו	Asset Class	Cullipusite Pell	ormanice Kanking	5: Listeu Equi	LICS	
Rank	Asset	Performance	Excess Returns	AUM	% of Total	Portfolios
Naiik	Manager	renomiance	(Alpha)	(ZWL)	Firm Assets	FUI LIUIIUS
1	TNAM	175.1%	40.2%	727,979,457	2.3%	1
2	FMW	167.9%	32.9%	244,384,068	1.9%	1
3	Smartvest	125.9%	(9.1%)	200,980,982	5.3%	1
4	lmara	125.2%	(9.8%)	4,114,726,561	24.7%	21
5	ABCAM	119.4%	(15.5%)	409,624,621	4.4%	1
6	Akribos	116.9%	(18.1%)	24,417,234	0.1%	1
7	Invesci	115.8%	(19.2%)	1,564,972,224	22.6%	10
8	Platinum	114.0%	(21.0%)	59,030,693	0.5%	1
9	OMIG	109.0%	(26.0%)	3,869,362,685	3.1%	15
10	ZAM	93.2%	(41.8%)	195,559,226	5.3%	1
11	Datvest	83.1%	(51.9%)	436,042,312	2.0%	4
12	Purpose	77.0%	(58.0%)	28,878,889	4.7%	1
Ве	nchmark**	135.0%	(16.4%)	11,875,958,951		58

<sup>\*</sup>The Composite consists of portfolios for which at least 70% is invested in Listed equities.

YTD - Asset Class Composite Performance Rankings: Balanced Portfolios\*

Rank	Asset Manager	Performance	Excess Returns (Alpha)	AUM (ZWL)	% of Total Firm Assets	Portfolios
1	Platinum	94.7%	51.7%	265,111,156	2.2%	2
2	lmara	81.8%	38.8%	391,962,873	2.3%	2
3	ABCAM	76.5%	33.5%	3,443,162,215	36.9%	15
4	Invesci	70.0%	27.0%	674,531,487	9.7%	7
5	Smartvest	67.0%	24.0%	34,443,181	0.9%	1
6	ZAM	66.8%	23.8%	311,202,731	8.5%	5
7	OMIG	61.8%	18.8%	984,644,431	0.8%	8
8	Datvest	49.9%	6.9%	359,651,999	1.7%	3
Bei	nchmark**	43.0%	28.1%	6,464,710,073		43

<sup>\*</sup>The Balanced Portfolio Composite consists of portfolios where no one asset class accounts for over 70% of the portfolio (50% for alternative investments) The Benchmark is: 25% ZSE All Share Index + 25% Ave 90-day TB/BA rate + 25% Ave Return on bonds with PA status + 25% CPI

YTD- Asset Class Composite Performance Rankings: Alternative Investments Portfolios\*

Rank	Asset Manager	Performance	Excess Returns (Alpha)	AUM (ZWL)	% of Total Firm Assets	Portfolios
1	ABCAM	47.7%	27.0%	225,267,248	2.4%	2
2	lmara	31.6%	11.0%	196,313,125	1.2%	1
3	Invesci	27.9%	7.2%	543,313,508	7.8%	5
4	Datvest	16.3%	(4.4%)	1,304,691,544	6.1%	7
5	Platinum	13.2%	(7.5%)	243,438,063	2.0%	2
6	Smartvest	10.7%	(10.0%)	1,005,232,441	26.5%	8
7	ZAM	4.4%	(16.2%)	26,425,985	0.7%	1
8	OMIG	4.4%	(16.3%)	9,631,683	0.01%	1
Bei	nchmark**	20.7%	(1.2%)	3,554,313,597		27

<sup>\*</sup>The Composite consists of portfolios for which at least 50% is invested in non-listed property and private equity and the benchmark is: CPI inflation



<sup>\*\*</sup>Benchmark is the ZSE All Share Index passive growth.

## Mandate Based-Composites (Jan-June 2021)

YTD -Mandate Composite Performance Rankings: Listed Equities\*

Rank	Asset Manager	Performance	Excess Returns (Alpha)	AUM (ZWL)	% of Total Firm Assets	Portfolios
1	ABCAM	119.4%	(15.5%)	409,624,621	4.4%	1
2	Invesci	116.8%	(18.2%)	784,750,722	11.3%	4
3	Platinum	114.0%	(21.0%)	59,030,693	0.5%	1
4	lmara	100.5%	(34.5%)	905,638,098	5.4%	7
5	OMIG	90.8%	(44.2%)	153,209,075	0.1%	1
Bei	nchmark**	135.0%	(26.7%)	2,312,253,209		14

<sup>\*</sup>The Composite consists of portfolios for which at least 70% is invested in Listed equities.

YTD -Mandate Composite Performance Rankings: Balanced Portfolios\*

Rank	Asset Manager	Performance	Excess Returns (Alpha)	<b>AUM</b> (ZWL)	% of Total Firm Assets	Portfolios
1	Akribos	116.9%	73.9%	24,417,234	0.1%	1
2	lmara	113.6%	70.6%	1,802,642,842	10.8%	13
3	OMIG	100.0%	57.0%	4,320,865,825	3.5%	20
4	Purpose	77.0%	34.0%	28,878,889	4.7%	1
5	ZAM	76.4%	33.4%	506,761,957	13.8%	6
6	ABCAM	74.2%	31.2%	2,984,632,902	32.0%	16
7	Invesci	74.1%	31.1%	1,823,693,724	26.3%	15
8	Platinum	59.6%	16.6%	508,549,219	4.2%	4
9	Datvest	35.4%	(7.6%)	1,609,093,858	7.5%	9
10	Smartvest	20.7%	(22.3%)	1,076,957,555	28.4%	9
Be	nchmark**	43.0%	31.8%	14,686,494,005		94

<sup>\*</sup>The Balanced Portfolio Composite consists of portfolios where no one asset class accounts for over 70% of the portfolio (50% for alternative investments). The Benchmark is: 25% ZSE All Share Index + 25% Ave 90-day TB/BA rate + 25% Ave Return on bonds with PA status + 25% CPI

YTD - Aggregated Asset Class Composite Performance Rankings

Rank	Asset Manager	Aggr. Portfolio Return (Asset Class- weighted)	AUM (ZWL)	% of Total Firm Assets	Number of Portfolios Managed
1	TNAM	175.1%	727,979,457	2.3%	1
2	FMW	167.9%	244,384,068	1.9%	1
3	Akribos	116.9%	24,417,234	0.1%	1
4	Imara	114.5%	4,703,002,559	28.2%	24
5	OMIG	99.7%	4,863,638,799	3.9%	24
6	Invesci	83.8%	2,782,817,219	40.2%	22
7	ABCAM	78.3%	4,078,054,084	43.7%	18
8	Purpose	77.0%	28,878,889	4.7%	1
9	ZAM	71.1%	533,187,942	14.5%	7
10	Platinum	61.8%	567,579,912	4.6%	5
11	Datvest	30.1%	2,100,385,855	9.8%	14
12	Smartvest	23.0%	1,240,656,603	32.7%	10
Avera	iges / Totals	91.6%	21,894,982,622		128



<sup>\*\*</sup>Benchmark is the ZSE All Share Index passive growth.

## FY 2020 Performance Overview

Although all Managers performed in the positive for the full year (FY20), most asset managers under-performed the listed equities benchmark. This was due to relatively high exposure to "blue chips" which underperformed the All Share index. The Managers, however, outperformed the balanced composite benchmark because of low exposure to the underperforming fixed income. On alternative investment portfolios, most asset manager portfolios outperformed the benchmark attributable to property revaluations.

## **Asset Allocation Based-Composites**

FY 2020 - Asset Class Composite Performance Rankings: Listed Equities\*

Rank	Asset Manager	Performance	Performance Range	Excess Returns (Alpha)	Relative Batting Average	AUM (ZWL)	% of Total Firm Assets	Portfolios
1	Platinum	1312.4%	n/a	266.6%	100.0%	27,973,058	0.5%	1
2	Smartvest	794.9%	n/a	(251.0%)	0.0%	91,200,747	3.9%	1
3	ABCAM	779.2%	n/a	(266.6%)	0.0%	206,257,636	4.1 %	1
4	Purpose	763.4%	n/a	(282.5%)	0.0%	15,478,634	7.1 %	1
5	Akribos	712.8%	n/a	(333.0%)	0.0%	10,872,708	0.1 %	1
6	Datvest	681.8%	424.59% - 798.09%	(364.0%)	0.0%	208,664,878	1.8%	3
7	Imara	679.8%	578.30% - 817.90%	(366.0%)	0.0%	1,803,293,034	23.6%	20
8	Invesci	651.4%	316.35% - 975.55%	(394.4%)	0.0%	730,820,106	22.5%	11
9	ZAM	627.9%	n/a	(418.0%)	0.0%	107,031,078	5.4%	1
10	OMIG	523.5%	318.37%-570.84%	(522.3%)	0.0%	2,714,960,216	3.4%	18
Ber	nchmark**	1045.8%	Averages / Totals	(293.1%)	10.0%	5,916,552,096		58

<sup>\*</sup>The Composite consists of portfolios for which at least 70% is invested in Listed equities.

FY 2020 - Asset Class Composite Performance Rankings: Balanced Portfolios\*

Rank	Asset Manager	Performance	Performance Range	Excess Returns (Alpha)	Relative Batting Average	<b>AUM</b> (ZWL)	% of Total Firm Assets	Portfolios
1	Platinum	669.4%	493.30% - 690.80%	313.8%	100.0%	156,948,596	3.0%	2
2	Imara	625.9%	622.30% - 629.10%	270.3%	100.0%	206,479,975	2.7%	2
3	ABCAM	606.5%	509.63% - 717.25%	250.8%	100.0%	2,085,378,362	41.9%	15
4	ZAM	544.0%	487.12% - 574.28%	188.4%	100.0%	163,688,510	8.3%	5
5	Smartvest	495.9%	n/a	140.3%	100.0%	20,855,360	0.9%	1
6	Datvest	453.4%	432.25% -587.65%	97.8%	100.0%	125,800,677	1.1%	2
7	Invesci	451.2%	391.99% - 721.45%	95.6%	100.0%	372,270,737	11.5%	7
8	OMIG	361.4%	358.06% - 452.37%	5.8%	50.0%	249,926,399	0.3%	3
Ber	nchmark**	355.6%	Averages / Totals	170.4%	93.8%	3,381,348,616		37

<sup>\*</sup>The Balanced Portfolio Composite consists of portfolios where no one asset class accounts for over 70% of the portfolio (50% for alternative investments)

FY 2020 - Asset Class Composite Performance Rankings: Alternative Investments Portfolios\*

Rank	Asset Manager	Performance	Performance Range	Excess Returns (Alpha)	Relative Batting Average	<b>AUM</b> (ZWL)	% of Total Firm Assets	Portfolios
1	ABCAM	498.7%	461.42% - 504.57%	150.1%	100.0%	146,720,469	2.9%	2
2	Imara	397.8%	n/a	49.3%	100.0%	149,289,283	2.0%	1
3	Platinum	397.1%	362.29% - 403.46%	48.5%	100.0%	115,240,229	2.2%	2
4	ZAM	382.2%	n/a	33.6%	100.0%	25,300,930	1.3%	1
5	Smartvest	361.1%	160.45% - 483.89%	12.6%	86.0%	861,833,065	36.4%	8
6	Datvest	354.0%	191.23% - 721.06%	5.5%	67.0%	1,032,909,060	9.0%	7
7	Invesci	215.9%	167.09% - 254.39%	(132.7%)	0.0%	334,146,537	10.3%	4
8								
Bei	nchmark**	348.6%	Averages / Totals	23.8%	79.0%	2,665,439,573		25

<sup>\*</sup>The Composite consists of portfolios for which at least 50% is invested in non-listed property and private equity and the benchmark is: CPI inflation



<sup>\*\*</sup>Benchmark is the ZSE All Share Index passive growth.

The Benchmark is: 25% ZSE All Share Index + 25% Ave 90-day TB/BA rate + 25% Ave Return on bonds with PA status + 25% CPI

## Mandate Based-Composites

FY 2020 -Mandate Composite Performance Rankings: Listed Equities\*

Rank	Asset Manager	Performance	Performance Range	Excess Returns (Alpha)	Relative Batting Average	AUM (ZWL)	% of Total Firm Assets	Portfolios
1	Platinum	1312.4%	n/a	266.6%	100.0%	27,973,058	0.5%	1
2	Invesci	880.9%	721.45% - 975.55%	(164.9%)	0.0%	347,091,405	10.7%	4
3	ABCAM	779.2%	721.45% - 975.55%	(266.6%)	0.0%	206,257,636	4.1 %	1
4	Imara	628.0%	578.30% - 788.60%	(417.9%)	0.0%	439,230,008	5.8%	7
5	OMIG	478.3%	n/a	(567.6%)	0.0%	80,058,719	0.1%	1
Bei	nchmark**	1045.8%	Averages / Totals	(230.1%)	20.0%	1,100,610,825		14

<sup>\*</sup>The Composite consists of portfolios for which at least 70% is invested in Listed equities.

FY 2020 -Mandate Composite Performance Rankings: Balanced Portfolios\*

Rank	Asset Manager	Performance	Performance Range	Excess Returns (Alpha)	Relative Batting Average	AUM (ZWL)	% of Total Firm Assets	Portfolios
1	Purpose	763.4%	n/a	407.7%	100.0%	15,478,634	7.1%	1
2	Akribos	723.4%	n/a	367.8%	100.0%	10,872,708	0.1%	1
3	Imara	643.5%	397.68% - 817.90%	287.9%	100.0%	1,167,352,302	15.3%	13
4	ABCAM	600.4%	461.42% - 717.25%	244.7%	100.0%	2,047,016,932	41.1%	16
5	ZAM	584.9%	487.12% - 625.69%	229.3%	100.0%	270,719,589	13.8%	6
6	Platinum	527.4%	362.29% - 690.80%	171.8%	100.0%	272,188,825	5.2%	4
7	OMIG	502.8%	318.37% - 690.80%	147.2%	100.0%	2,884,827,897	3.6%	20
8	Datvest	461.9%	221.68% - 798.09%	106.3%	78.0%	940,933,270	8.2%	9
9	Invesci	416.4%	229.86% - 880.02%	60.8%	80.0%	965,329,950	29.7%	15
10	Smartvest	41 4.1 %	302.94% - 794.85%	58.5%	78.0%	861,849,927	36.4%	9
Ber	nchmark**	355.6%	Averages / Totals	208.2%	93.6%	9,436,570,033		94

<sup>\*</sup>The Balanced Portfolio Composite consists of portfolios where no one asset class accounts for over 70% of the portfolio (50% for alternative investments)

FY 2020 -Mandate Composite Performance Rankings: Alternative Investments Portfolios\*

Rank	Asset Manager	Performance	Performance Range	Excess Returns (Alpha)	Relative Batting Average	<b>AUM</b> (ZWL)	% of Total Firm Assets	Portfolios
1	Datvest	567.6%	369.60% - 582.13%	219.1%	100.0%	163,193,383	1.4%	2
2	ZAM	382.2%	n/a	33.6%	100.0%	25,300,930	1.3%	1
3	Invesci	169.1%	167.09% - 174.59%	(179.5%)	0.0%	101,296,973	3.1 %	2
Bei	nchmark**	348.6%	Averages / Totals	24.4%	66.7%	289,791,287		5

<sup>\*</sup>The Composite consists of portfolios for which at least 50% is invested in non-listed property and private equity and the benchmark is: CPI inflation

## FY 2020 - Aggregated Asset Class Composite Performance Rankings

Rank	Asset Manager	Aggr. Portfolio Return (Asset Class-weighted)	AUM (ZWL)	% of Total Firm Assets	Number of Portfolios Managed
1	Purpose	763.4%	15,478,634	0.1 %	1
2	Akribos	712.8%	10,872,708	0.1 %	1
3	lmara	655.2% 2,159,062,292		18.0%	23
4	Platinum	624.8%	300,161,883	2.5%	5
5	ABCAM	614.6%	2,438,356,467	20.4%	18
6	ZAM	560.5%	296,020,519	2.5%	7
7	OMIG	509.8%	2,964,886,615	24.8%	21
8	Invesci	498.3%	1,437,237,380	12.0%	22
9	Datvest	413.2%	1,367,374,615	11.4%	12
10	Smartvest	404.6%	973,889,172	8.1 %	10
Avera	iges / Totals	575.7%	11,963,340,285	100.0%	120



<sup>\*\*</sup>Benchmark is the ZSE All Share Index passive growth.

 $The \ Benchmark \ is: 25\% \ ZSE \ All \ Share \ Index + 25\% \ Ave \ 90-day \ TB/BA \ rate + 25\% \ Ave \ Return \ on \ bonds \ with \ PA \ status + 25\% \ CPI$ 

# Rolling 3-Year Performance Overview (2018-2020)

No portfolios qualified for the Fixed Income Composite due to negative real returns. 2020 Performances had greater impact on cumulative performances due to the stock market bull-run. Property revaluations in local currency at the interbank rate enhanced portfolio performances, especially for Alternative Investment Portfolios and Balanced Portfolios.

## Asset Allocation Based-Composites

Rolling 3-Year - Asset Class Composite Performance Rankings: Listed Equities\*

Rank	Asset Manager	Performance	Performance Range	Batting		AUM (ZWL)	% of Total Firm Assets	Portfolios
1	Invesci	2633.9%	1822.56% -3074.17%	97.6%	66.7%	322,805,578	9.9%	6
2	OMIG	2311.8%	2311.8% 1562.19% - 3720.27% (224.5%) 13.3% 951,30°		951,301,437	1.2%	15	
3	Akribos	2028.3%	n/a (508.0%)		0.0%	10,872,708	0.1%	1
4	Imara	1979.7%	1449.18% -2380.70%	(556.6%)	0.0%	1,079,330,957	14.1%	12
5	Datvest	1718.7%	1294.25% - 2191.57%	(817.6%)	0.0%	208,664,878	1.8%	3
6	ZAM	1458.9%	n/a	(1077.4%)	0.0%	107,031,078	5.4%	1
7	Purpose	1037.1%	n/a	(1499.2%)	0.0%	15,478,634	7.1%	1
Ber	nchmark**	2536.3%	Averages / Totals	(655.1%)	11.4%	2,695,485,271		39

<sup>\*</sup>The Composite consists of portfolios for which at least 70% is invested in Listed equities.

### Rolling 3-Year - Asset Class Composite Performance Rankings: Balanced Portfolios\*

Rank	Asset Manager	Performance	ce Range Excess Returns Batting Average		Batting	<b>AUM</b> (ZWL)	% of Total Firm Assets	Portfolios
1	Platinum	3901.8%	n/a	2289.0%	100.0%	141,210,991	2.7%	1
2	ABCAM	3619.2%	2883.35% - 41 44.47%	2006.4%	100.0%	1,940,259,114	39.0%	13
3	Smartvest	2681.0%	n/a	1068.2%	100.0%	20,855,360	0.9%	1
4	Imara	2404.4%	2184.45% - 2586.17%	791.6%	100.0%	206,479,975	2.7%	2
5	OMIG	2200.7%	n/a	587.9%	33.0%	96,269,262	0.1%	1
6	Invesci	2132.5%	1551.96% - 2616.01%	519.7%	80.0%	336,976,594	10.4%	5
7	ZAM	1921.1%	1736.17% - 2612.34%	308.3%	100.0%	163,688,510	8.3%	5
8	Datvest	1670.4%	1496.47% -1809.18%	57.6%	50.0%	125,800,677	1.1%	2
Ber	nchmark**	1612.8%	Averages / Totals	953.6%	82.9%	3,031,540,484		30

<sup>\*</sup>The Balanced Portfolio Composite consists of portfolios where no one asset class accounts for over 70% of the portfolio (50% for alternative investments)

### Rolling 3-Year - Asset Class Composite Performance Rankings: Alternative Investments Portfolios\*

Rank	Asset Manager	Performance	Performance Range	Excess Returns (Alpha)	Relative Batting Average	AUM (ZWL)	% of Total Firm Assets	Portfolios
1	ABCAM	3853.1%			29,643,878	0.6%	1	
2	Imara	3481.0%	n/a	(377.8%)	0.0%	149,289,283	2.0%	1
3	Invesci	3469.9%	2887.08% - 5430.97%	(388.9%)	50.0%	334,146,537	10.3%	4
4	Smartvest	3403.0%	3307.30% - 3665.85%	(455.9%)	0.0%	351,571,490	14.9%	4
5	Datvest	2035.0%	1163.11% - 7089.75%	(1823.9%)	17.0%	998,277,562	8.7%	6
Benchmark**		3858.9%	Averages / Totals	(610.4%)	13.4%	1,862,928,749		16

<sup>\*</sup>The Composite consists of portfolios for which at least 50% is invested in non-listed property and private equity and the benchmark is: CPI inflation



<sup>\*\*</sup>Benchmark is the ZSE All Share Index passive growth.

The Benchmark is: 25% ZSE All Share Index + 25% Ave 90-day TB/BA rate + 25% Ave Return on bonds with PA status + 25% CPI

## Rolling 3-Year - Aggregated Asset Class Composite Performance Rankings

Rank	Asset Manager	Aggr. Portfolio Return (Asset Class-weighted)	AUM (ZWL)	% of Total Firm Assets	Number of Portfolios Managed	
1	Platinum	3901.8%	141,210,991	1.9%	1	
2	ABCAM	3656.5%	1,969,902,992	26.0%	14	
3	Invesci	2701.3%	993,928,709	13.1%	15	
4	Smartvest	2418.8%	372,426,849	4.9%	5	
5	OMIG	2306.4%	1,047,570,699	13.8%	16	
6	lmara	2130.2%	1,435,100,215	18.9%	15	
7	Akribos	2028.3%	10,872,708	0.1%	1	
8	Datvest	1869.5%	1,332,743,117	17.6%	11	
9	ZAM	1687.6%	270,719,589	3.6%	6	
10	Purpose	1037.1%	15,478,634	0.2%	1	
Averages / Totals		2373.8%	7,589,954,503	100.0%	85	



# Aggregated Historical Performance

		2021			FY2020			FY2019			FY2018		FY2017		
Asset Manager	Overall Performance	AUM	No. of Portfolios	Overall Performance	AUM	No. of Portfolios	Overall Performance	AUM	No. of Portfolios	Overall Performance	AUM	No. of Portfolios	Overall Performance	AUM	No. of Portfolios
ABCAM	20.6%	4,078,054,084	18	779.2%	2,438,356,467	18	218.1%	347,065,887	17	52.3%	108,237,227	14	70.2%	44,279,011	10
Akribos	22.2%	24,417,234	1	712.8%	10,872,708	1	41.2%	2,130,971	1	81.7%	914,457	1	29.6%	693,548	1
Datvest	9.2%	2,100,385,855	14	681.8%	1,367,374,615	12	167.1%	243,864,687	14	43.7%	65,029,607	12	57.8%	40,688,454	10
lmara	31.2%	4,703,002,559	24	679.8%	2,159,062,292	23	102.9%	329,959,992	17	49.4%	120,797,227	15	138.8%	78,446,252	12
Invesci	17.5%	2,782,817,219	22	651.4%	1,437,237,380	22	269.8%	246,409,565	17	60.0%	56,073,421	13	60.7%	28,237,814	5
OMIG	24.0%	4,863,638,799	24	523.5%	2,964,886,615	21	137.8%	431,270,732	15	65.3%	174,420,508	16	65.5%	96,977,220	12
Platinum	15.7%	567,579,912	5	1312.4%	300,161,883	5	332.1%	53,443,696	5	51.9%	11,995,644	2	81.1%	3,219,657	1
Purpose	11.1%	28,878,889	1	763.4%	15,478,634	1	44.3%	1,788,513	1	14.0%	1,247,797	2	85.2%	1,008,952	1
Smartvest	8.4%	1,240,656,603	10	794.9%	973,889,172	10	476.7%	182,646,214	8	31.6%	19,068,741	6	50.5%	6,537,862	4
ZAM	7.0%	533,187,942	7	627.9%	296,020,519	7	75.9%	44,622,377	5	45.7%	21,722,169	6	81.9%	15,766,615	5

NB: Aggergate industry-wide performances are AUM-weighted sums for the relevant period. E.g. for FY2020, the aggregate performance of 627.9% is an AUM- weighted sum of each Manager's performance.



## Glossary

**Aggregate Composite Return/ Performance -** The weighted average return of all composites involved in the survey.

**Alpha (Excess Return)** -The return achieved above the benchmark return.

**Alternative Investment Portfolios** - Portfolios for which at least 50% is invested in non-listed property and unlisted equities or other alternative investments.

**Assets Allocation Based Composites** – Are composites based on the actual exposures held by an asset manager i.e. the actual holdings.

**Asset Class -** Is a group of assets that exhibit similar characteristics

**Assets Under Management (AUM) -** The total market value of assets/ portfolios held in a particular composite.

**Balanced Portfolios -** Portfolios which are balanced such that no one asset class accounts for over 70% of the portfolio (with exception of alternative investments where a minimum exposure of 50% applies.

**Benchmark** - Is the reference point for performance evaluation.

**Benchmark Returns** – A point of reference against which the composite's performance and/or risk is compared

**Composites -** An aggregation of one or more portfolios managed according to a similar investment mandate, objective, or strategy.

**Fixed Income Portfolios** - Portfolios for which at least 70% is invested in the money market, bonds and/or any other interest- bearing securities.

**Industry Alpha –** The return achieved above the benchmark return, where *industry* refers to the asset managers in the Intellego Survey and limited to the portfolios within the Intellego purview.

**Listed Equities Portfolios -** Portfolios for which at least 70% is invested in equities listed on the Zimbabwe Stock Exchange (ZSE) or any licensed securities exchange or Alternative Trading Platform (ATP).

**Mandate Based Composites –** Are composites based on the investment manager mandate signed by the asset manager, where the target benchmark was clearly set in advance.

**Performance range -** The minimum and maximum returns achieved by the asset manager in the period.

**Relative Batting Average –** Measures the proportion of asset manager portfolios that outperformed the benchmark in a particular period.

**Total Firm Assets -** The total market value of all assets held by the asset manager (including the ones not under Intellego)

### **ABOUT THE SURVEY**

The Intellego Investment Manager Survey Report covers investment performances of the Investment Managers based on the institutional portfolios under their management and for which Intellego are the Investment Advisors. Where an Investment Manager had indicated willingness to have portfolios not advised by Intellego included, this will only be done on a firm wide basis on condition that Intellego shall have access to and independently calculate the returns of such portfolios. The performance figures are based on returns calculated by Intellego and Intellego takes full responsibility for the accuracy or otherwise of the numbers. The Composites are as defined by Intellego based on the general investment strategies and asset classes available in Zimbabwe Each qualifying portfolio is included in a composite on the basis of its beginning of period asset allocation. The Policies related to Composite construction, calculation methodology and reporting of the Survey are available upon request from Intellego Investment Consultants (Ltd). Intellego reserves the rights to amend the Survey as it considers appropriate.

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